

# New ABE BM programme transition arrangements

## First Examination December 2007

### Business Management programme

#### Certificate

BM unit	Old BA equivalent unit
Introduction to Business	Introduction to Business
Introduction to Business Communication	Introduction to Business Communication
Introduction to Quantitative Methods	Introduction to Quantitative Methods
Introduction to Accounting	Introduction to Accounting

#### Diploma part 1

BM unit	Old BA equivalent unit
Economic Principles & Their Application to Business	Economics
Organisational Behaviour	Organisational Behaviour
Financial Accounting	Accounting
Quantitative Methods for Business and Management	Quantitative Methods (diploma 2)

Business Communication and Presentation has been removed from the BM programme and will not be examined after June 2007.

Quantitative Methods has moved from Diploma 2 to Diploma 1 to replace Business Communication and Presentation. Students who have completed Diploma 1 of the Business Administration programme must pass (or have passed) Quantitative Methods in Business Management in addition to the Diploma 2 units in order to complete the Diploma in Business Management.

#### Diploma part 2 three compulsory – two optional

BM unit	Old BA equivalent unit
Marketing Policy, Planning & Communication	Marketing
Human Resource Management	Human Resource Management
Management in Action	Business Communication & Presentation
Principles of Business Law*	Principles of Business Law
Systems Analysis & Design*	Systems Analysis
Managerial Accounting*	Managerial Accounting

\*Optional unit – students must pass the three compulsory units plus two out of the three optional units

Management in Action is a new unit. It appears in Diploma 2 as it is a synoptic unit (a unit that allows students to apply what they have learned in other Diploma units). Students who have passed the Business Communication and Presentation unit in the BA Diploma may use this pass (in place of Management in Action) to complete the Business Management Diploma **until December 2008**.

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#### Managerial Accounting will be an optional unit from December 2007.

This means that you will not have to pass this unit to complete the Diploma in Business Management. However, students wishing to progress to a degree programme should note that some universities may insist on (or prefer) students passing this unit. For full details please view the After ABE section of the website.

#### Advanced Diploma three compulsory – two optional

BM unit	Old BA equivalent unit
Corporate Strategy and Planning	Corporate Strategy
Managing in Organisations	Management Organisation
International Business Case Study	International Business
Strategic Marketing Management*	Strategic Marketing
Strategic HRM for Business Organisation*	Strategic HRM
Corporate Finance*	Corporate Finance
Managing the Information Resource*	Managing the Information Resource

\*Optional unit – students must pass the three compulsory units plus two out of the three optional units

Students with a Certificate in Business Administration will gain direct entry to the QCA-accredited BM Diploma. Similarly, students with a Diploma in BA will gain direct entry to the QCA-accredited BM Advanced Diploma. Passes in common units of other ABE streams will continue to be accepted for credit transfer onto any other ABE programme including BM.

#### Study materials

ABE will publish revised Study Manuals for the new BM programme in January 2008. Meanwhile, for tuition purposes, students should use the current BA Study Manuals for the equivalent BM units in conjunction with the appropriate BM unit syllabus, Lecture Guide and Reading List. ABE will publish Guidance Notes by September 2007 to inform students and teachers of the changes and developments in the BM unit syllabuses compared to the BA programme.

#### Checklist

- Read this leaflet carefully to see how it applies to you
- If you have any queries, contact your college's ABE tutor or check the ABE website ([www.abeuk.com](http://www.abeuk.com))
- Remember that previous passes are valid and you only have to pass the remaining outstanding units – check the tables above
- In many of the units in the new Business Management syllabuses there are no major changes. Check the ABE website for details of the new syllabuses. Questions and Answers for old unit equivalents (on the ABE website) will remain useful revision aids.