

# What your ABE qualification will do for you...

Find out about the career and academic success of past ABE students and why ABE offers a fantastic way to hone your management skills





## What happens after ABE?

If you're thinking of taking an ABE qualification but you're not sure what opportunities will be open to you, this brochure explains the career and academic progression options. You can read about some of the success stories shared by your fellow ABE students and get more information about why choosing ABE is a fantastic way to give your skills a boost.

ABE is proud to have helped hundreds of thousands of people around the world gain the skills they need to get their dream job, gain promotion or start their own businesses. Our qualifications are designed to equip students with the skills they need to survive and thrive in the workplace.

In 2016, we undertook extensive research to find out exactly what employers want when they look for staff. There were very clear indications that all workers – no matter what seniority level – need to be: -

- **Adaptable**
- **Communicative**
- **Resilient**
- **Organised**
- **Team oriented**
- **Able to solve problems**

Each of these qualities comes naturally to ABE alumni because our qualifications have practicality in-built. So, when our students go on to university or work they tend to get noticed. But don't just take our word for it – have a look through this brochure...



**Councillor Olu Babatola,  
The first African Mayor for Greenwich, London**

When I reflect on my 4 years with the Association of Business Executives (ABE), I conclude the association has had major impact on my career development. My studies equipped me with vital knowledge on various theories such as organisational behaviour and structure, my creative approach to problem solving and also improved my decision making . These are transferrable skills that I use in my current role as Mayor of Royal Borough of Greenwich. ABE has provided the fundamental knowledge and skills that underpin this great honour.



**Kulsum Nasser,  
Financial Associate**

“The public acknowledges that ABE graduates offer a great value proposition to potential employers, because of the wide range of competences and knowledge they acquire during their studies.”



**Patrick Muthengi Ngere,  
National Sales and Marketing Manager,  
Agrichem Africa Ltd**

“ABE helped me to discover my strengths. My marketing skills were sharpened and my performance at work improved tremendously. As a result, the management moved me from being an office messenger to a sales executive. Within a span of one year I got promoted to territory sales manager. Afterwards I joined Mount Kenya University to do a degree in Business Management specialising in marketing. Because of ABE qualifications they gave me credit transfers which enabled me to join the 3rd year.”

## The top three reasons people choose ABE qualifications are:

### They offer great university progression

With an ABE qualification you have a fast and affordable route to a Bachelors or Masters degree (see [www.abeuk.com/what-next/find-university](http://www.abeuk.com/what-next/find-university)).

Our qualifications each carry 120 credits\* which match the stages of a degree so, typically, with our Level 5 qualification, you can go straight to the final year of a comparable Bachelors degree and with our Level 6 you can top up an MBA or other Masters qualification. ABE is much more affordable than going to university for the full programme, and you can potentially achieve our qualifications more quickly than a degree. So, you save time and money and get to the same place.

\*Credits are a universal system most universities use to assess the academic content of a qualification and can be used to gain exemptions from comparable units.



#### Anjalee Wijewardane, compliance professional

“It was prominently my brother who inspired me to follow this course. He studied with ABE and upon his completion, the recognition he obtained from universities to complete his Bachelors final year was immense. I followed the same path and was welcomed by many universities to complete my undergraduate degree.”

### To get a great job

In a recent global survey of ABE qualification holders we found that 70% of people who completed with a higher-level ABE qualification (e.g. L6) were in a managerial, professional or leadership role (including running their own business). Additionally, a further 30% of respondents were in full-time employment and had started their journey up the career ladder. There is no doubt that an ABE qualification will help you get the job you want.



#### Lucius Dan, marketing strategist

“Having an ABE graduate in an organisation here employers take as a source of success. ABE students learn both practical and theory and are very innovative and strategic.”

### To advance professionally and improve their business and entrepreneurial skill set

Our students often get promoted as a result of their ABE studies. This is because our qualifications develop business management skills on a really practical level. As soon as you start an ABE qualification you will learn things you can apply in the workplace and employers notice a real difference in performance.

97% of our alumni say ABE studies have been helpful, relevant or beneficial to their career



**Sebastian Sarmiento Orozco, Central Finance and Accounts Assistant, Amnesty International**

My ABE qualification has changed my professional career in a positive way. It is a very flexible and affordable way to accelerate your career in any industry you would like to work in. Even after more than three years since completing this qualification, and after my university degree, and a couple of years of work experience, my ABE qualification is still very useful and keeps contributing to my professional career.”



**Pilirani Kalizang'oma Zimba, Accountant, Delegation of the European Union to Malawi**

“I would encourage those starting out to go ahead and register with ABE if you are hesitating. If you have already registered, I encourage you to continue. ABE has assisted me in my path to progression and I know it can do the same for you. Their modules are very good and they have all the necessary study resources on their website. Upon completion of the ABE syllabus, you can be exempted from some modules in other courses like I was, or you can go on to the third or fourth year of a university degree.”



**Joseph Jurgen Rudulph, Global Administration Officer, CaLP, Oxfam GB**

“For me the ABE course was a real lifesaver. My qualification has been an asset throughout my career.”



**Zin Zin Khaing, Trade and Business Services Officer at British Chamber of Commerce & Business Development Officer, MHR**

“ABE gives students an overview and if they like it they can go on to university or on to a good job. It's really flexible and relevant.”



**Beatrice Chellemben,**  
**Administrative Secretary sponsored by Exelco Group:**  
**one of an increasing number of employers noticing the**  
**value that ABE qualified staff bring to their organisation**

“Studying with ABE has brought new goals in my life and made me realise that I can do better and move further in my profession.”



**Joe Leprince,**  
**Management Accountant, Schlumberger**

“Studying the ABE Diploma in Business Management had equipped me with the necessary knowledge to venture into any role within any organisation and in any industry.

“When I first read the job advertisement I had the confidence to apply even though I had no accounting background because I knew that my studies in the Business Management qualification would be relevant in the role.”



**Patrick A. Davis,**  
**Chief Operating Officer, Snap for Charity**

“I have no doubt that ABE graduates are better prepared for the job market which is why my foundation gives ABE qualification holders priority in employment and this has led to all but one of our staff, members / consultants being ABE Alumni.”

Snap for Charity is a global development network, founded by Patrick and two other ABE alumni, and dedicated to help improve the lives of the less fortunate.



**Michael Eberechukwu Obasi,**  
**CEO & Founder of Embassy Educational Consultancy,**  
**published author and motivational speaker**

“The advantages of ABE to me are too numerous to mention and I will always remain grateful to ABE for helping me to become a better person and also for the role it played in reshaping my future for the better.”





**More  
about ABE  
alumni**

**Here are some findings from our most recent survey**

**ABE alumni  
are diverse -**  
over 100 different  
sectors or fields  
were named

**ABE alumni  
are adaptable -**  
over 1,000  
different job titles  
were given

**ABE alumni  
are global -**  
responses came  
from more than 70  
countries

**Imagine what ABE could do for you...**

## A few of our university partners



There are many more top-up agreements including numerous progression routes which are delivered by ABE centres, see [www.abeuk.com/what-next/find-university](http://www.abeuk.com/what-next/find-university) on our website or talk to your tuition provider.



Your road to success

Tel: +44 (0) 20 8329 2930

Email: [info@abeuk.com](mailto:info@abeuk.com)

[www.abeuk.com](http://www.abeuk.com)

