

ABE Qualifications Framework

Business Management & Professional Streams

ABE Level 3 Foundation Diplomas (40 credits)

Each qualification is comprised of **four units**.

Business	Leadership	Entrepreneurship
Business Organisations (10 credits)	Principles of Leadership (10 credits)	Principles of Entrepreneurship and Enterprise (10 credits)
Business Management and Control (10 credits)	Developing Leadership Capability (10 credits)	Business Finance and Financial Reporting (10 credits)
Marketing Essentials (10 credits)	Building Stakeholder Relationships (10 credits)	Innovation in Business (10 credits)
Introduction to Project Management (10 credits)	Leading and Supporting Others to Deliver Results (10 credits)	Operations Management and Information Technology (IT) in Business (10 credits)

ABE Level 3 Foundation Diploma in Business Management (60 credits)

Comprised of **six mandatory units**.

Business Organisations (10 credits)	Business Management and Control (10 credits)	Principles of Entrepreneurship and Enterprise (10 credits)
Business Finance and Financial Reporting (10 credits)	Principles of Leadership (10 credits)	Developing Leadership Capability (10 credits)

ABE Level 3 Diploma in Business Management (120 credits)

Comprised of **twelve mandatory units**: the six Foundation Diploma units, PLUS the following six units.

Marketing Essentials (10 credits)	Introduction to Project Management (10 credits)	Operations Management and Information Technology (IT) in Business (10 credits)
Innovation in Business (10 credits)	Building Stakeholder Relationships (10 credits)	Leading and Supporting Others to Deliver Results (10 credits)

ABE Level 4 Foundation Diploma in Business Management (60 credits)

Comprised of **four mandatory units**.

Dynamic Business Environments (15 credits)	Enterprising Organisations (15 credits)	Employability and Self-development (15 credits)	Finance for Managers (15 credits)
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ABE Level 4 Diplomas (120 credits)

Comprised of **eight units in total**, the **four mandatory units** from the Foundation Diploma, PLUS one of the following blocks of four additional units.

Business Management	Business Management & Human Resources	Business Management & Marketing
Introduction to Entrepreneurship (15 credits)	Introduction to Entrepreneurship (15 credits)	Introduction to Entrepreneurship (15 credits)
Introduction to Quantitative Methods (15 credits)	Introduction to Quantitative Methods (15 credits)	Introduction to Quantitative Methods (15 credits)
Project Management (15 credits)	Project Management (15 credits)	Project Management (15 credits)
Dynamic & Collaborative Teams (15 credits)	Principles of HR (15 credits)	Principles of Marketing Practice (15 credits)

ABE Level 5 Diplomas (120 credits)

Comprised of **six units in total**, four core units PLUS two optional units. **Core units (all streams)**

Managing Agile Organisations and People (20 credits)	Innovation and Business Performance (20 credits)	Effective Financial Management (20 credits)	International Business Economics and Markets (20 credits)
PLUS two optional units (a further 40 credits) from a Specialist Stream			
Business Management	Business Management & Human Resources	Business Management & Marketing	Business Management & Leadership
Operations Management (20 credits)	Human Resource Management (20 credits)	Integrated Marketing Communications (20 credits)	Authentic Leadership (20 credits)
Analytical Decision-making (20 credits)	Employee Engagement (20 credits)	Buyer and Consumer Behaviour (20 credits)	Leading a Safe and Healthy Work Environment (20 credits)
Managing Stakeholder Relationships (20 credits)	The HR Professional (20 credits)	Societal and Social Marketing (20 credits)	Workplace Coaching and Mentoring (20 credits)

ABE Level 6 Diplomas (120 credits)

Comprised of **six units in total**, four core units PLUS two optional units. **Core units (all streams)**

Leading Strategic Change (20 credits)	Business Strategy and Decision-making (20 credits)	Developing International Markets (20 credits)	Business Ethics and Sustainability (20 credits)
PLUS two optional units (a further 40 credits) from a Specialist Stream			
Business Management	Business Management & Human Resources	Business Management & Marketing	
Strategic Stakeholder Relationships (20 credits)	Strategic HRM (20 credits)	Strategic Marketing (20 credits)	
Corporate Finance (20 credits)	Organisational Design, Development and Performance (20 credits)	Strategic Marketing Relationships (20 credits)	
Advanced Project Management (20 credits)	Contemporary Developments in Global HRM (20 credits)	Digital Marketing Strategy (20 credits)	