

## RQF UNIT BY UNIT EXEMPTIONS

The tables below show the units students would be exempted when they transfer their completed QCF unit/s to the new RQF qualifications.

### Level 4

QCF UNIT	RQF EXEMPTION 1	RQF EXEMPTION 2
Accounting for Financial Managers	Finance for Managers	
Business Plan for Enterprise Start Up	Enterprising Organisations	
Enterprise Start Up	Introduction to Entrepreneurship	
Introduction to Accounting	Finance for Managers	
Introduction to Business	Enterprising Organisations	
Introduction to Business Communication		
Introduction to Management Information Systems		
Introduction to Marketing		
Introduction to Quantitative Methods	Introduction to Quantitative Methods	
Introduction to Travel, Tourism and Hospitality		
Managing People	Principles of HR	
Personnel Administration		
Understanding Entrepreneurship	Introduction to Entrepreneurship	

### Level 5

QCF UNIT	RQF EXEMPTION 1	RQF EXEMPTION 2
Economics for Business	International Business Economics & Markets	
Employment Relations		
Entrepreneurship and Business Development	Innovation & Business Performance	
Financial Accounting	Effective Financial Management	
Human Resource Development	Human Resource Management	
Human Resource Management	Human Resource Management	
Information Systems Applications for Business		
Information Systems Development		
IT in Hospitality and Tourism Operations		
Managerial Accounting	Effective Financial Management	
Managing the Customer Relationship		
Marketing Information Systems	Analytical Decision-making	
Marketing Policy, Planning and Communication	Integrated Marketing Communications	
Organisational Behaviour	Managing Agile Organisations & People	
People Planning and Resourcing	Managing Agile Organisations & People	Human Resource Management
Personnel Information Systems		
Principles of Business Law		
Principles of Marketing		
Quantitative Methods for Business Management	Analytical Decision-making	
Sales Management		
Systems Management and Internal Financial Controls		
The Business Environment	International Business Economics & Markets	
Travel, Tourism and Hospitality		
Travel, Tourism and Hospitality Operations Management		

## Level 6

QCF UNIT	RQF EXEMPTION 1	RQF EXEMPTION 2
Contemporary Hospitality Management		
Contemporary Issues in Marketing		
Corporate Finance	Corporate Finance	
Corporate Strategy and Planning	Business Strategy & Decision-making	
Information Systems for Strategic Management	Business Strategy & Decision-making	
Integrated Marketing Communications		
International Business Case Study	Developing International Markets	
International Business Finance and Planning	Corporate Finance	
International Marketing		
International Travel, Tourism and Hospitality		
Managing in Organisations	Business Strategy & Decision-making	Organisational Design, Development & Performance
Managing Organisational Change and Development	Leading Strategic Change	
Performance Management and Reward		
Project Management	Advanced Project Management	
Strategic Human Resource Management	Strategic HRM	
Strategic Marketing Management	Business Strategy & Decision-making	Strategic Marketing
Sustainable Tourism, Planning and Development		